

House Energy & Technology Committee

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Who we are

- Existing wood-to-energy generators
- Independent power producers (IPPs)
- Since 1988
- Dynamic, diverse relationships
 - Loggers
 - Mills & manufacturers
 - Packaging & construction
 - Host communities



Michigan

Highlights

- Promising biomass future
- Proven, reliable, affordable
- Economic dynamics
- Sustainable fuel infrastructure
- "Net negative" if new biomass replaces existing biomass

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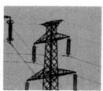
Agenda

- Background
- Michigan energy policy
- Fuel resources
- Potential biomass 'future'
- Resource concerns











Background

- What we do
- How we do it
- Economic impact
- Existing facilities
- Renewable generation
- Power Purchase Agreements

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Why biomass?

- Domestic renewable
- Firm, reliable and on demand
- Fewer emissions than coal
- Solid waste management

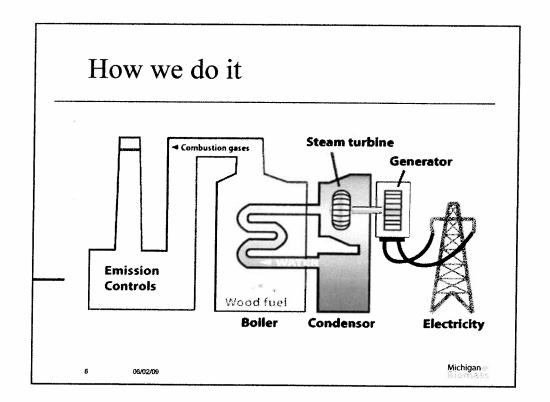
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What we do

- Renewable energy from waste wood
- Maximize value of the forest resource
 - Full utilization, low value fiber
 - Harvest residue
 - Mill waste wood
 - Manufacturing waste wood
 - Recycled wood
 - 90% capacity factor



Michigan



Economic impact

- 150 direct & 1,200 indirect jobs
- \$56 million annual contribution
 - Wood fuel purchases
 - Local expenditures
 - Payroll
 - Property taxes



Existing facilities

Hillman Power Co.

18 MW

Lincoln Power Sta.

18 MW

Grayling Generating Sta.

36 MW

Cadillac Renewable Energy 36 MW

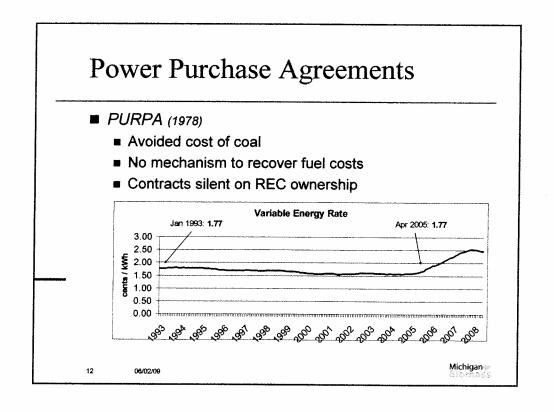
McBain Power Sta.

18 MW

Genesee Power Sta.

36 MW

2007 generation ■ 979,000 MWh ■ 36.02% of renewables • 0.91% of grid power Other **Biomass** ■ 2 million tons of wood fuel 18.16% Hydro 45.72% Wood 36.02% Michigan Renewables by Source Wind 0.10% Source: http://www.eia.doe.gov/cneaf/electricity/epa/generation_state.xls Michigan 06/02/09



Michigan energy policy

- PA 295 of 2008
 - The Clean, Renewable, Efficiency Energy Act
- PA 286 of 2008
 - Amends PA 3 of 1939

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Michigan energy policy

- PA 295
 - Threatens our ability to compete for fuel
 - Four of five RECs to utilities (PURPA)
 - "New" facilities own their RECs
 - "New" facilities can "out spend" us on fuel
 - PPA's limit passing on fuel costs

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Michigan energy policy

■ PA 286 of 2008

■ Some cost recovery

...recover the amount, if any, by which the merchant plant's reasonably and prudently incurred actual fuel and variable operation and maintenance costs exceed the amount that the merchant plant is paid under the contract for those costs. (Sec. 6a (8))

Actual

...\$18 million (2008 annualized)

■ Cap

...\$12 million (7 eligible plants)

Shortfall

...\$ 6 million (\$5/MWh)

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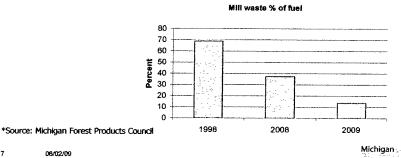
Fuel resources

- Economics & vendor base
- Forest resource

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Economics & vendors

- Single largest cost factor
 - Waste wood economics
 - Reliant on logging, forest products industry
 - Shrinking forest products industry
 - Mill closures: 14 since 1999* (15%)



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Forest resource

- Michigan forests
 - 19.3 million acres / 53% land mass
 - 65% private
 - 57% non-industrial (ave. <27 acres)
 - 8% forest industry
 - 35% public
 - 15% federal
 - 20% state

Million Acres State 3.9 Non-Industrial Federal 11.0 2.9 Commercial Michigan

Source: Michigan Forest Products Council

Forest resource

- State timber sales
 - No bid, high cost = small supply
- Infrastructure
 - Lacks stability, predictability
 - Small operations
 - Capital costs
 - Survival



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Potential future

- Basis data: 2007
- Michigan Climate Action Council
- Federal RES

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Basis data (2007)

- 2.4 million MWh total biomass
 - 1.7 million MWh total wood power (62.4%)
 - 979,000 MWh IPP wood (41%)



Source: http://www.eia.doe.gov/cneaf/electricity/epa/generation_state.xls

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MCAC report

- 22.6 million tons additional biomass# (electricity)
- Biomass = 10% by 2025
 - 9.1 million tons*
 - 10.9 million MWh**
 - Incl. Co-firing 5-20% & off-grid
 - Wood only, max. potential (total resource)
 - 6.8 million additional tons#
 - 5.6 million additional MWh

Source: Michigan Climate Action Council Report March 2009 # Table J-1. Potential annual biomass resource availability, pg J-5,6 & 7 * Table J-1-2, pg. J-15 ** Table J-1-1, pg. J-13

MCAC report

TOTAL BIOMASS	EIA 2007 <u>Grid</u>	EIA 2007 w/off grid	MCAC Report
mmMWh	0.979	2.40	10.9
mmTons*	0.81	2.00	9.10

*Dry tons

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Federal RES

- Biomass significant to federal RES
 - By 2020

...222% to 250% from 2006*

■ By 2030

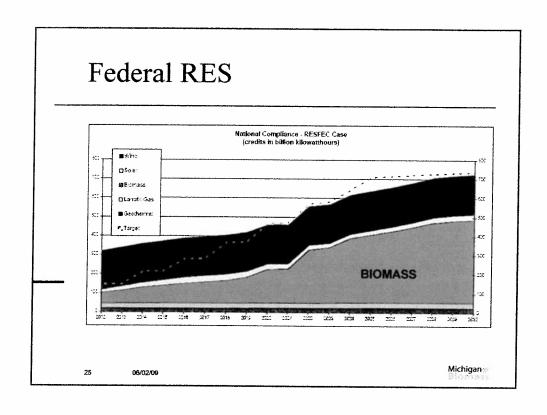
...348% to 388% from 2006**

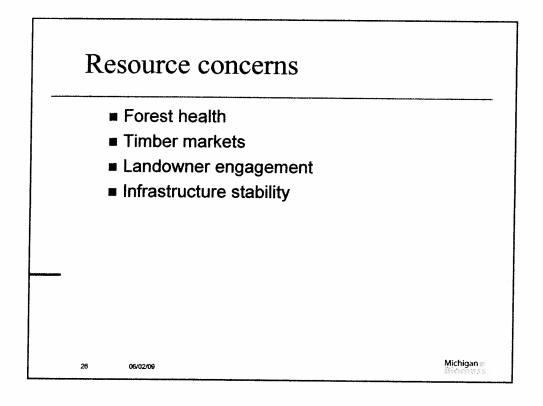
Source: Impacts of a 25-Percent Renewable Electricity Standard as Proposed in the American Clean Energy and Security Act Discussion Draft SR/OIAF/2009-04

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^{*} http://www.eia.doe.gov/oiaf/servicerpt/acesa/excel/waxrpsne.xls
** http://www.eia.doe.gov/oiaf/servicerpt/acesa/excel/waxrpsne.xls





Forest health

■ Annual regeneration slowed*

1999

...3.0%

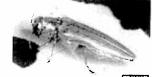
2009

...2.8%

■ Harvest

...1.0%





Oak wilt, pine beetle, sirex wood wasp, emerald ash borer, beech bark disease

*Source: Michigan Forest Products Council

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Timber market

- State largest source of timber sales
 - More support from DNR
 - Need change in timber sales
 - Stumpage prices high
 - Bidding, sales processes under review
 - Improve management practices
 - Availability, growth, mortality, sustainability

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Landowner engagement

- Private landowners
 - 57% of forests, individual owners
 - 10.8 million acres
 - Necessary to meet volumes
 - Critical in adding 1 million acres

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Infrastructure sustainability

- Keep it viable 'til energy market matures
 - Logger numbers down w/ market decline
 - Timbermen membership down 20%
 - Lost infrastructure costly
 - Recapitalization of equipment
 - Dedicated equipment for energy wood

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Summary

- Promising biomass future
- Proven, reliable, available, affordable, on demand
- Economics need attention
 - Contract and legislative constraints
- Sustainable fuel infrastructure
 - Fuel resource management
 - Wood fiber markets
- "Net negative" if new biomass replaces existing biomass

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Summary

■ We are part of the solution

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